

# BRYANT'S BUSINESS

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Bryant College, Smithfield, RI

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## Not all consulting clients are alike

by Jonathan Larabee  
Public Information Intern

It's not unusual for Bryant professors to serve as consultants. An atypical client, however, may be Swan Point Cemetery, in East Providence, for which Alan Olinsky has been consulting periodically for six years.

"I originally heard about them through a Bryant trustee, who happened to be the president of Swan Point," Olinsky said. When he started in 1985, the cemetery needed assistance with its investment portfolio. Like many businesses, Swan Point relies on income from stocks and bonds to help pay its expenses.

Swan Point eventually expressed an interest in converting areas of its operation to computer. Because he was already familiar with the cemetery, Olinsky was asked to help set up a database for its inventory--or "product on hand" as they like to call it.

Poring through over 100 years of records was no small chore for Olinsky.

"There are about 55,000 plots, each with a corresponding 'inventory card'," he said. These cards contain information such as plot owner, location, persons to contact in case of emergency, and other historical data.

*Swan Point (Continued on page 4)*



## Crafts fair and play entertain parents and students

*Bryant's annual Parents Weekend on Oct. 18-20 kept families busy. The annual crafts fair, with wares ranging from hand-made sweaters to holiday decorations and jewelry, and the Bryant Players' performance of "M.A.S.H." were just two of the many activities planned for families. The Student Senate sponsored the "Weekend in New England."*

## Campus builders 'camped in, cooked out'

*(This is the first of a series of stories on the anniversary of Bryant's move to Smithfield 20 years ago. It is based on a story written for the fall issue of the Bryant Review by trustee J. Robert Hillier, architect of the campus.)*

A questionnaire with a return card that said Bryant was building a new campus introduced a barely 30-year-old architect, J. Robert Hillier, to the College in 1969. It launched a relationship that has lasted until today.

Arrangements with Brown University, to which Bryant sold its former Providence home, required that the East Side campus be vacated by September, 1971. That wasn't much time. And there wasn't much money either--about \$20 million, said Hillier, who described it as "a tall sum to many in 1971, but not much at all when one considered the creation of an entire new direction for the institution."

Bryant's trustees interviewed the architects.

"I was fortunate enough to be one of those finalists," Hillier said, "...probably because I had designed a cost-effective and award-winning dormitory for another

college. The need to build as many residential rooms as possible was an essential element in the move to Smithfield."

During his interview, Hillier said, he promised to build the campus for \$20 million within 26 months.

"Looking back on it through 54-year-old reality-colored glasses," Hillier said, "I must admit those were pretty insane promises. But I believed them."

He got a call the next day saying he had been selected to build the campus. Hillier immediately moved a design team into Earl Tupper's former house.

"In a 'camping out' environment of folding tables and chairs and the essential drafting boards," Hillier said, "we began the design of the campus. We slept, cooked, and worked in the

*Architect (Continued on page 2)*

BRYANT COLLEGE  
& SMITHFIELD



GOOD YEARS  
GOOD NEIGHBORS  
1971 - 1991



## Bryant's newest trustees: Hillier, Hoy

Bryant's newest trustees are the architect of the campus and one of New England's leading higher education proponents.

J. Robert Hillier and John C. Hoy are the newest trustees. Hillier is the principal, CEO and chairman of the board of The Hillier Group, of Princeton, NJ, the nation's fourth largest architectural firm. Hoy is the president and chief executive of the New England Board of Higher Education (NEBHE).

The Hillier Group was far from a national firm when Hillier and a team of designers spent months living on the old Tupper homestead while designing the campus in 1969. (See separate story in this issue.) Since then, Hillier also has been the designer and principal-in-charge of a host of major projects nationwide. Among them: corporate office centers in New Jersey and Maryland; the Harbour Island mixed-use complex in Tampa, FL; athletics centers at a variety of East Coast colleges.

A registered architect in 22 states, Hillier and his 24-year-old firm have received more than 130 international, national and state design awards. Hillier himself has been named "Architect of the Year" in New Jersey twice.

A Fellow of the American Institute of



*J. Robert Hillier*

Architects, Hillier serves as a director of three corporations and as a trustee for three other organizations. He also serves on the advisory board of the architecture school at Princeton University, and is actively involved in architectural education at the secondary and college levels and with continuing education programs for the profession. Hillier holds MFA and BA degrees in architecture from Princeton and has studied at Harvard University.

Hoy has headed NEBHE since 1980. He served previously as the regional public-policy research organization's executive director for two years.

Before moving to the Congressionally authorized organization, Hoy served as vice-chancellor of student affairs at the University of California, Irvine for nine years. He also has served as dean for



*John C. Hoy*

special academic affairs, assistant to the president, dean of admissions, and assistant director of admissions at Wesleyan University; as dean of admissions at Swarthmore College, and as director of admissions at Lake Forest College, IL.

Among the organizations and associations Hoy has served are the New England Educational Loan Marketing Corporation, the Center for the Study of the Presidency, the U.S. Department of Education Northeast Regional Educational Laboratory, the Association of American Colleges, and The College Board. He holds master's and bachelor's degrees from Wesleyan University and three honorary doctorates, and has studied also at Middlebury College, the University of Chicago, and the University of Pennsylvania.

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### *Architect (Continued from page 1)*

Tupper house. The round-the-clock intensity was awesome, but productive. We tested out ideas by taking them out into the fields that were to become the Bryant campus to be certain that they could be everything we envisioned."

There were economic and speedier-construction advantages to building 13 dormitories and one single classroom and office building--the Unistructure, said Hillier. The Rotunda dome, known by the design team as "the Holiday Inn swimming pool cover," was an off-the-shelf way of creating a "college square under glass" where all community members could come and go in comfort out of the wind and cold on the ridge.

Selecting mirrored-glass walls for the Unistructure also provided speedier construction, Hillier said, since there were "not enough masons in the entire state to build the exterior out of brick and masonry." Glass also gave the building a "corporate image," he said.

The problem with glass, however, Hillier said, was that it reflects everything around it. So they sloped the walls 11.5 degrees to reflect the sky, rather than the landscape. The slope chosen was the maximum that could be used without requiring additional and costly reinforcing.

Because federal funding paid for much of the project, each contract had to be awarded under public bidding standards. In the end, Hillier said, there were 55 separate contracts managed while the College was led by four separate presidents in that time period: Gardner Jacobs, who hired Hillier; Schuyler Hoslett, who served one year after Jacobs retired; Nelson Gulski, acting president after Hoslett; Harry Evarts, hired in the last year of the project.

Construction of the campus moved quickly and on time--except for the Unistructure, Hillier said. That is, it moved slowly until the Gilbane Company

assigned superintendent Luigi (Al) Libutti to the job.

Hillier said he was totally intimidated by the short, stockily built foreman in a hard hat who used an unprintable vocabulary to bark out orders. But, Hillier said, he whipped the job into shape while cooking meals in a field kitchen and serving them under a tent.

"We did finish on time," Hillier said, even though carpet layers moved out the back doors as students came in the front.

The campus also couldn't have been built on time without three former vice-presidents Hillier calls the "Three Musketeers": Tom Manion, academic affairs; Joe Hagen, development; Frank Delmonico, financial affairs.

Delmonico, in particular, Hillier said, was vital to his operating perspective. He "understood every operational detail" and "was a master at managing the financial processes related to getting the construction paid for."



# BRYANT'S CALENDAR

*Nov. 4 - Nov. 17, 1991*

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## TUESDAY 11/5

### ELECTION DAY

## WEDNESDAY 11/6

9 a.m. - 4:30 p.m.

### "Intro to Lotus 1-2-3"

2-day CMD seminar

Unistrukture, Rm. 369

6 - 9 p.m.

### "How Safe Is Your Money"

CMD special event, Part I  
Janikies

## THURSDAY 11/7

9 a.m. - 4:30 p.m.

### "Customer Service"

2-day CMD seminar

Unistrukture, Rm. 3

9:30 a.m. - 5 p.m.

### "Peter Drucker Video Conference"

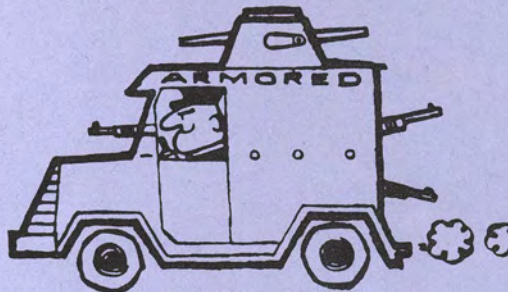
CMD special event

Unistrukture, Rm. 4

Noon - 1 p.m.

### Bryant Center 5th Anniversary (free cake!)

Bryant Center Commons



(Deadline for next calendar is  
November 8. Send information  
to Office of Public Information,  
Box 15.)

Note: Catholic Masses will be  
held daily at 12:05 p.m. in the  
chapel, and on Sundays at noon  
and 8 p.m. in Rm. 2A&B, Bryant  
Center.



# MORE INFORMATION

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## **MONDAY 11/11**

VETERANS DAY  
NO CLASSES  
OFFICES CLOSED

## **TUESDAY 11/12**

9 a.m. - 4:30 p.m.  
Rhode Island Dept.  
of Mental Health  
1-day corporate training  
Unistructure, Rm. 4

## **WEDNESDAY 11/13**

6 - 9 p.m.  
"How Safe Is Your Money"  
CMD special event (part II)  
Janikies

## **THURSDAY 11/14**

9 a.m. - 4:30 p.m.  
"Increasing Productivity  
through Performance  
Feedback"  
CMD seminar  
Unistructure, Rm. 3

4:30 p.m.  
Campus Campaign  
"victory party"  
Papitto Dining Room

7 p.m.  
Men's basketball  
vs. Burundi, Africa,  
national team  
Gymnasium

## **FRIDAY 11/15**

9 a.m. - 4:30 p.m.  
"Assertive Management Skills"  
CMD seminar  
Unistructure, Rm. 4

## **SATURDAY 11/16**

7:30 - 11:30 p.m.  
Dance:  
"A Blast from the Past"  
1st annual scholarship  
fundraiser sponsored by the  
Council of Administrators  
South Dining Room

## **SUNDAY 11/17**

7 & 9:15 p.m.  
SPB movie: "Awakenings"  
Janikies







### Getting closer: A Blast From the Past!

It's getting closer!

The "Blast From the Past" dance to raise money for a Bryant administrators-sponsored scholarship is 12 days away: November 16. South Dining Room is the place. It runs from 7:30 to 11:30 p.m.

DJ John Gregory will spin records.

Don't forget to wear those Nehru jackets, poodle skirts, and bellbottom pants. The most outrageous and most appropriate outfits will win prizes.

Tickets are \$10 per person or \$15 per couple.

## TEP scholarship applications due soon

The Tuition Exchange Program (TEP) at Bryant will soon be announcing the number of scholarships to be offered for next fall.

The deadline for TEP applications is February 1. Send them through Carla Gardner in the human resources office. She is Bryant's TEP liaison officer.

Bryant employees with at least two years of service without a break are

eligible to submit their dependent child's name for consideration. Recipients of the two-year scholarship must be accepted for admission to one of more than 300 TEP-member colleges. Last year, three children of employees attended TEP-member institutions.

See Gardner also for guidelines and the list of colleges currently accepting students.

## Campus Campaign Standings

After six weeks, with two weeks left, the standings in the Campus Campaign competition for the Bryant Fund:

<u>Team</u>	<u>Participation</u>	<u>% Behind</u>
1. The Different Drummers	94%	-
2. The Campus Hurricanes	85%	9
3. The Indian Givers	84%	10
4. Make My Day	77%	17
5. Sun Devils	77%	17
6. Too Many Chiefs	76%	18
7. The Achievers	67%	27
8. Whatever Happened to Stratton	63%	31
9. Boosters for Over the Top	58%	36
10. We Gave at the Office	58%	36
Total participation	73%	

Prizes for the top teams include front-row parking for a week, free lunch in the Heritage Room, and a pass to the Jarvis Fitness Center. The Victory Party is November 14.

## QUICKLY

...Instructional development and faculty research director **Sid Rollins** made a presentation to the International Society for Exploring Teaching Alternatives in October. Its title: "The Classroom as an Organization"...

...Professor **Gregg Carter's** paper, "Hispanic Rioting During the Civil Rights Era," has been accepted for publication in *Sociological Forum*...

...Human resources director **Jan Lewis** has been appointed to the budget advisory committee in North Kingstown...

...Public safety assistant **Ginnie Bowry** represented Bryant and the RI Crime Prevention Officers' Association at the national "nightout" celebration and exhibition in Newport. Also, Bowry gave a presentation on home safety for caregivers at the Dora C. Howard Adult Day Care Centre in Smithfield...

..."Evaluation of Costs and Benefits of Discretionary Cost Centers," a paper by professors **Larry and Dana Lowe**, was presented and has been included in the proceedings of the 1991 New England Business Administration Association conference in Stamford, CT...

...Professor **Frank Bingham** made two presentations at the conference of the National Association of Educational Buyers last month. His topics: "Sexual Harassment: An Overview of Educational and Legal Implications," and "Understanding When, How, and Why a Supplier Will Consider a Price Move as a Prelude to the Negotiation Process"...

...Professor **Wallace Wood's** paper, "A View of Computer Ethics by Managers and Students," received a best-paper award at the 1991 annual meeting of the International Association for Computer Information Systems held in San Francisco last month...

...Professors **Pedro Beade and Paulo Medeiros** will represent Bryant at the national convention of the Modern Language Association of America in San Francisco in December. Beade will present his paper, "William Morris in Rhode Island: Sydney Burleigh, the Flur de Lys House, and the Art Workers Guild." Medeiros will read "Vox vertigo: (Un)Stitching Narrative in Clara Pinto Correia's Ponte pe de flor"...

...Professor **Paul Dion's** paper, "JIT Implementation: A Growth Opportunity for Purchasing," has been accepted for publication in the *International Journal of Purchasing and Materials Management*...



## By the way...

by Gloria Yahn

● Congratulations to **The Rev. Gail Helgeson** on being named **associate rector** of Trinity Church in Newport. This new position is in addition to her Bryant duties.

● **Mary Alice Conlon** of the development office tells me that she will be on **maternity leave** for the next few months. Her leave began last week and she will rejoin us in early February. Good luck!

● **Don't forget!** Tomorrow is the second in a series of four **stress workshops**. "Living in a World of Addictions" will be held at 1 p.m. in Room 2A of the Bryant Center.

● The **Council of Secretarial/Clerical Staff** is holding its annual **holiday get-together** at The Little Inn in Johnston on December 3 at 5 p.m. Please be reminded that the balance for your dinner is due by this Friday.

● **"How Safe is Your Money?"** That's the topic professor **Jack Rubens** will address in a two-part CMD program to be held the next two Wednesdays from 6-9 p.m. in Janikies Auditorium. Contact CMD for further information.

● **Bob DiPrete** of audiovisual thanks **everyone** who sent cards, warm wishes, or doughnuts during his recent recovery from an accident. It seems his friends from the library, who have been indulging in the doughnuts Bob brings in daily, repaid him. While he was recovering, the doughnut lovers bought a dozen and shipped them Federal Express to Bob's home in New Hampshire. "It certainly made my day," Bob said, "and it was the most expensive dozen doughnuts I ever ate."

## Let the snow blow

Believe it or not, it's just about that time of year when the snow can blow at any time. And Bryant is ready for it!

In particular, the offices of public information and public safety have fine-tuned the cancellation process. It includes: announcements on Rhode Island and Massachusetts radio and TV stations; a message on the College's emergency telephone

number (232-6002).

When the time comes to cancel classes or close offices, the public information office will notify broadcasters by 6:30 a.m.

So listen to your favorite radio or television station--first. If you miss the announcement, then call the emergency number for a recorded message.

## New policy on smoking adopted

Bryant has adopted a new smoking policy that significantly reduces areas open to smoking while complying with Rhode Island's recently passed law on smoking.

RI public law 23-20.6.2 states that "Smoking tobacco in any form is a public nuisance and dangerous to public health and shall not be permitted in any of the following places used by or open to the public: ...colleges..."

Bryant has had a smoking policy since 1986. It has prohibited or limited smoking in shared work areas, classrooms, conference rooms, lavatories, and dining areas. The new policy, effective January 1, adds to that list the following: Galski Dining Room; private offices; the Rotunda; all hallways; restoration, renovation or repair areas; the Bryant Center (with exceptions); the MAC; Alumni House; the Financial Aid

Building; physical plant building.

Smoking-permitted areas, therefore, are as follows: private living areas in residence halls; designated tables in Salmanson and South Dining Rooms; the enclosed smoking area in the library; the faculty lounge in the Unistructure; the lower-level lounge in Koffler, the main floor social lounges in Dorms 14-15-16.

The success of this policy depends on the cooperation and courtesy of everyone in the Bryant community. All community members are expected to comply with the policy and remind visitors of it.

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### Swan Point (Continued from page 1)

Among the historical data was cause of death. Pneumonia contributed to much of Swan Point's business in the late 1800s and early 1900s. One other card stands out in Olinsky's mind.

"I was reading through them one day, and found a man murdered in the late 1890s. It simply read, 'cause of death - shot by Joe Smith'."

No investigation needed there, Olinsky said. He probably deserved it.

As they entered the information, Olinsky said, the system did develop one glitch. Infant mortality was high around the turn of the century and many infants had the same names as people who lived to maturity. Consequently, the computer would read more than one person per plot. It is something Swan Point prefers to avoid.

Some of the more famous "residents" at Swan Point, said Olinsky, are Charles Dow, a renowned investment broker; General Burnside, and the occult author H. P. Lovecraft.

## United Way, Community Progress fund drive to kick off

Bryant's United Way and Fund for Community Progress campaign kicks off next Monday (Nov. 11).

Volunteers will begin distributing pledge cards and informing everyone of the donor options. Bryant's chair this year is Joe Cusker, executive assistant to the president.

Last year, Bryant employees contributed more than \$11,000 to the two human service organizations. The donor-option program makes it possible for you to have a "say" in how your donation is used.

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